## **BLUE ALERT**

### Communications



To: All Quincy Compressor Distributors From: Marketing

**Subject:** Blue Alert #1223 **Date:** 11/12/2013

# Quincy Compressor Launches New Single Stage Units & NO BULL Extended Warranty Program

Quincy Compressor proudly introduces one of the industry's most comprehensive reciprocating warranty programs along with a completely new line of single stage units that replace AirMaster branded units. The new model numbers are Q12120PQ, Q12126VPQ and Q13160VQ.





#### New Single Stage Units Feature:

- Slower running, cooler operating cast-iron, twin cylinder single stage pump
- Approved for Canadian market (C-ETL)
- Up to 42% more efficient and ½ the noise level of many comparably sized compressors
- Compressors kicks off at 135 psi, and kick back on at 110 psi
- More CFM per horsepower than other compressors on the market!



The NO BULL Program offers an extended warranty for the QT PRO, QT MAX and new Single Stage units. Buyers can double their package and triple their pump warranty at the point of sale when they buy the compressor and the corresponding Extended Warranty Kit at the same time. To qualify for the extension from the standard one-year coverage, users must buy the compressor, buy the kit, register the warranty online and use the kit contents as recommended. It's that simple! Consult Virtual Engineer for unit and corresponding kit ordering and stocking details.



quincycompressor.com





## Warranty Details

Quincy Compressor (seller) warrants the original complete QT PRO & MAX, QP PRO & MAX and Single Stage units for two (2) years from date of purchase, provided that the Purchaser (1) obtains the appropriate EWK kit (refer to EWK reference chart) at the time of compressor purchase, (2) registers the products online with Quincy Compressor at www.quincycompressor.com and (3) uses the kit contents in accordance with the instruction manual.

Quincy Compressor warrants the original basic compressor pump on factory assembled QT PRO & MAX, QP PRO & MAX and Single Stage units for three (3) years from date of purchase, provided Purchaser (1) obtains the appropriate EWK kit (refer to EWK reference chart) at the time of compressor purchase, (2) registers the products online with Quincy Compressor at <a href="https://www.quincycompressor.com">www.quincycompressor.com</a> and (3) uses the kit contents in accordance with the instruction manual.

The No Bull Extended Warranty covers approved parts, labor and travel per the schedule below:

QT-5, QT-54, QT-7.5, QT-10, QT-15 Year 1-2: "Full Package including pump" Parts, Labor and Travel - 100%

Year 3: "Pump Only" Parts, Labor and Travel - 100%

Single Stage:

**Year 1-2**: "Full Package including the pump" Parts and Labor (at authorized service centers) - 100%

**Year 3**: "Pump Only" Parts and Labor (at authorized service centers) - 100%



- \*Duplex unit owners must purchase two (2) corresponding extended warranty kits.
- \*Engine-driven unit extended warranty is on air compressor only, "less engine". See engine manufacturer for warranty coverage.
- \*Normal maintenance items, such as belts, filters, check valves and tank drains, are not warranted unless found to be defective in material or workmanship.
- \*Single Stage Unit coverage does *not* include onsite labor or travel by an authorized service center representative. Repairs must be performed at an authorized service center to qualify for labor coverage. For a complete listing of authorized service centers, please visit <a href="https://www.guincycompressor.com">www.guincycompressor.com</a>.
- \*Onsite repairs must be performed by an authorized service center representative, parts and approved travel. Mileage of more than 100 miles each way must be preapproved by the Quincy or Bay Minette Service Department. Mileage is paid at current approval rate, regardless of which labor rate is in effect. Mileage is paid against the vehicle, not the number of service personnel driving to the job site. Mileage can only be paid to the nearest distributor/service center.

With the No Bull program and the new single stage units, Quincy provides you with a one-two punch to knock out the competition. Plus, Quincy's True Blue 5-year pump warranty offers even longer protection for QT Pro & Max buyers. Give your customers the choice. Now is the perfect time to help your reciprocating prospects experience the Quincy Difference!











